

## **AGENDA**

# BOARD OF DIRECTORS MEETING Tuesday, August 28, 2018 1:30pm – West Center

<u>Directors</u>: Carol Crothers (President), Donna Coon (Vice-President), Denise Nichols (Secretary), Roger Myers (Treasurer), Carol Lambert (Assistant Secretary), Tom Sadowski (Assistant Treasurer), Nina Campfield, Lynne Chalmers, Charles Sieck, Tim Stewart, Sandra Thornton, Gail Vanderhoof, Kent Blumenthal (non-voting)

|      | Agenda Topic  | Director   | Exhibit | Action |
|------|---|------------|---------|--------|
| I.   | Call to Order / Quorum  | Crothers   |         |        |
| II.  | Adopt Agenda  | Crothers   | Х       | Х      |
| III. | Consent Calendar  | Crothers   | Х       | Х      |
|      | A. Minutes: Board of Directors Meeting June 26, 2018  |            |         |        |
|      | B. Minutes: Special Board of Directors Meeting August 10, 2018  |            |         |        |
|      | C. Financial Statements: June 2018  |            |         |        |
|      | D. Financial Statements: July 2018  |            |         |        |
| IV.  | President Report  | Crothers   |         |        |
| ٧.   | CEO Report  | Blumenthal |         |        |
| VI.  | New Business  |            |         |        |
|      | <ol> <li>GVR / GVR Foundation Relationship</li> </ol>   |            |         |        |
|      | A. GVR Response to GVR Foundation Letter of July 23, 2018   | Stewart    |         | Х      |
|      | <ul> <li>B. Request for Legal Opinion on Relationship Between GVR and GVR Foundation</li> </ul>           | Sieck      |         |        |
|      | <ol> <li>Letter of Support to White Elephant – GVR Foundation</li> <li>Grant Application (MAP)</li> </ol> | Crothers   | Х       | Х      |
|      | 3. Request to Release Summary of Legal Opinion – "Standard of Service" (GVR Bylaws Article III Section 3) | Campfield  | Х       | Х      |
|      | 4. Proposed 2018-2019 GVR Work Plan   | Crothers   | Х       | Х      |
|      | 5. Request by Directors for Legal Opinion (Civil Rights of Board Members)                                 | Campfield  |         | Х      |
|      | 6. Proposal: Board Responses to Member Emails   | Campfield  | Χ       | Х      |
|      | 7. Recommendation: Establish Bylaws Ad Hoc Committee and Appoint Chair                                    | Crothers   |         | Х      |
|      | 8. Recommendation: Appoint Third Co-Chair to Ad Hoc Survey Sub-<br>Committee                              | Crothers   |         | Х      |
|      | 9. Proposed Corporate Policy Manual Changes   | Vanderhoof |         |        |
|      | A. Exhibit A – Suspension of Privileges   |            | Х       | Х      |
|      | B. Exhibit B – Guests   |            | Χ       | Х      |
|      | C. Exhibit C – Dues Assessments   |            | Х       | Х      |
|      | D. Exhibit D – Board Code of Conduct  |            | Х       | Х      |
|      | E. Exhibit E – Email Policy   |            | Х       | Х      |

| VII.  | Committee Reports  A. Investments Ad Hoc  B. Fiscal Affairs  C. Board Affairs  D. Planning & Evaluation  E. GVR – GVR Foundation Relationship Ad Hoc  F. Survey Ad Hoc |  |   |
|-------|--|--|---|
|       | G. Nominations & Elections   |  |   |
| VIII. | Member Comments  |  |   |
| IX.   | Executive Session (if necessary)   |  |   |
| X.    | Adjournment  |  | Х |

OF DIRECTORS held Tuesday, June 26, 2018 at East Center, the President being in the chair and the Secretary being present.

**Directors Present:** Carol Crothers (President), Donna Coon (Vice-President), Roger Myers (Treasurer), Nina Campfield, Sandra Thornton, Gail Vanderhoof, Kent Blumenthal (CEO)

**Directors Present Electronically:** Lynne Chalmers, Tom Sadowski, Charles Sieck, Denise Nichols, Carol Lambert

**Directors Absent:** Tim Stewart

**Staff:** Jen Morningstar (Executive Office Manager), George Rushing II (Recreation Director), Karen Miars (Administrative Assistant), Randy Cheatham (IT Director), Payton Snider (System Administrator), Conal Ward (IT Technician / Webmaster)

#### Visitors: 82

## I. Call to Order / Establish Quorum

President Crothers called the meeting to order at 1:32pm MST. Roll call by Vice President Coon; Quorum established.

## II. Adopt Agenda

MOTION: Vanderhoof / Seconded. Adopt Agenda as amended.

Passed: unanimous

## **III.** Approve Minutes

MOTION: Vanderhoof / Seconded. Approve minutes as amended.

Passed: 11 yes / 1 abstain (Nichols)

### IV. President's Report

First, I want to bring you up to date on board member Tim Stewart. Word travels fast in our small town so I'm sure most of you know that Tim had a very serious biking accident about two weeks ago in northern Michigan. He spent about a week in the hospital and now he is home recuperating. (I'd hoped he would be able to join us today - our thoughts and prayers are with him).

Your board had two planning sessions this spring and identified two major goals: improved communications and creating a new 5-year strategy. Communications objectives were broken down into 4 areas: communication to and from our members, communication within the board, communication between committees and communication with our CEO.

A key objective that supports most of these areas is getting timely agendas and meeting notes up on our GVR website. We are making progress and our timeliness should improve as we get additional administrative support.

Our board has lots of good ideas including holding informal member forums, posting FAQ's on our website and providing printed eBlast materials for those who don't have access to the internet. We want to integrate our ideas with the input from our member survey.

A team of directors is working on recommendations for responses to member emails. All board members receive every email that is addressed to the board. board@gvrec.org.

Emails expressing an opinion are acknowledged and forwarded on to the board. Emails to be handled by the staff are forwarded on for an answer. Some emails deal with issues that are being investigated by the various committees. These might be forwarded on to the committee chair or answered with the suggestion that the member attend the committee meetings. A few might require a policy decision. Those will be considered by the board and an answer will be provided to the individual or the general membership as is appropriate. Our board Secretary will be the point person on this.

I'd like to address board training. Last year's board decided there could be better ways to conduct board training and orientation. We have tried a number of things like holding a training session with potential candidates before they were elected. This covered board member expectations, how our committee system works, our governing documents, and the Carver policy governance model. After the election we heard from our CEO on the state of GVR and had two sessions with our attorney to understand our legal responsibilities. We agreed to space additional training out through the year. For example, earlier this month we spent 4 hours touring our facilities and getting a solid orientation on capital projects including those in the 3-5 year plan. We are not completely happy with our training approach, so the Nominations and Elections committee is busy working on improvements.

The heart of our business takes place in our committees. I've asked each of our committee chairs to give you an update on our progress and key items they are working on.

## V. CEO Report

I will briefly address two items in my CEO report to the Board.

- GVR operations, programs and services, activities and progress since the last regular session of the Board held on May 24.
- Provide a quick tour of expanded GVR communications via the GVR website and eBlast, provided by Executive Office Manager, Jen Morningstar and IT Specialist, Payton Snyder.
- 1. Solar Panel Installation Project as you are aware, the board will today consider accepting terms of agreement that will lead to installation of solar panels on either rooftops or as carports at 10 GVR sites. Special thanks to director Nina Campfield for her leadership over the past year to move this significant initiative forward.

- 2. Update on Architectural & Engineering Projects VP and chair of the P&E Committee, Donna Coon will provide a status report of several outstanding architectural and engineering activities involving WSM Architects, including design and engineering for the 24 Court Pickleball Ctr.
- 3. Summer 2018 Reserve Study Projects staff have initiated work on approximately \$1.4 million worth of repair and maintenance activities. The work is ongoing. Look to eBlasts for an update on specific projects.
- 4. Reserve Study Updates GVR Facilities staff have completed their review of all of our centers and other facilities and this week has submitted to the consultant Browning Group updates for the next edition of the GVR reserve study.
- 5. 2019 Budget Worksheets The GVR accounting department has provided department heads and supervisors with budget worksheets to begin cobbling together an operating budget for FY 2019. Staff is working closely with the Fiscal Affairs Committee in this regard. The target date for submission of a Fiscal Affairs-approved proposed budget to the GVR Board is at the September 25, 2018 Board meeting.
- 6. Transition to New GVR Member Database System work on the new member database system is progressing. We hope to complete a transition to the new database system by the end of the year.
- 7. GVR Now! Newsletter we are able to reduce production costs for our monthly newsletter by completing virtually all design in-house, which not only reduces expenses but shortens the production schedule for each issue. Also, GVR has received permission from several commercial and retail outlets in Green Valley to offer our newsletter to their patrons. Newspaper-type stands are expected to be in place at Continental shopping Center and other retail sites by the end of July.
- 8. Facility Reservations staff has addressed HOA issues pertaining to facility space reservations. A focus group of representatives from five GVR-member HOAs provided assistance in improving reservation procedures for recurring HOA meetings. Staff expects to present to the GVR Board updated facility space reservation guidelines for consideration in fall, 2018.
- 9. GVR Performing Arts the schedule for the 2018-2019 GVR Performing Arts Season has been set and the new Performing Arts booklet is in production.
- 10. GVR Continuing Education Classes the catalog for GVR fall 2018 classes has been compiled and is in production.
- 11. Paws in the Pool III Friday, July 13 will host the third annual Paws in the Pool event at East Center beginning at 7 AM. For the third year in a row, GVR is taking advantage of the need to close and drain one of its pools for maintenance and repair. This affords us the opportunity to have some fun with the local pups the day before the pool is drained. All are welcome,

whether you have a pup or not! The event is hysterical! A \$5 donation per person or per pup is appreciated.

12. Post-GVR Board Meeting eBlasts –During a recent Board work session, there was consensus among Directors to send post-Board meeting information to members via eBlast on the Friday following regular Board meetings held on a Tuesday.

#### VI. New Business

1. Solar Gain Contract

MOTION: Campfield / Seconded. Approve terms of the Solar Services Agreement with Solaris Energy as described in the Solar Services Agreement Overview; further, authorize President Crothers to execute the formal Agreement with Solaris Energy.

Passed: unanimous

2. Appointment of Audit Committee Chair

MOTION: Crothers / Seconded. I recommend that the board approve the appointment of Charlie Sieck as Chairman of the Audit committee. He will appoint Ted as a committee member and look for one or two additional committee members.

Passed: 8 yes / 2 no (Campfield, Lambert) / 1 abstain (Sieck)

3. CPM Update: Life Care Membership

MOTION: Vanderhoof / Seconded. Amend the CPM as follows to remove the conflict:

SECTION II – MEMBERSHIP

**SUBSECTION 2. GENERAL** 

- C. Life Care Privilege
  - 7. Life Care Users are subject to the following:
    - a) May not serve on the Board of Directors or be a member of a Committee of the Board.
    - b) May not vote for any governance membership issues.
    - c) Life Care Users may purchase guest cards following the same guidelines established for guests of any GVR Member.

MOTION TO AMEND: Myers / Seconded. Leave paragraph S-II SS-2 C. 7. c) intact in the Corporate Policy Manual

Passed: unanimous

Amended Motion passed: unanimous

SECTION II – MEMBERSHIP SUBSECTION 2. GENERAL

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    - a) May not serve on the Board of Directors or be a member of a Committee of the Board.
    - b) May not vote for any membership issues.

# c) Life Care Users may purchase guest cards following the same guidelines established for guests of any GVR Member.

# VII. Committee Reports

- **A. Board Affairs** Chair Vanderhoof gave a brief update on the recent activities of BA Committee.
- **B.** Fiscal Affairs Chair Myers gave an update on 2019 budget development
- **C. Nominations & Elections** Nichols reported on recent actions of the committee.
- **D. Planning & Evaluation** Chair Coon gave a report on the proceedings of P&E Committee
- E. Survey Ad Hoc Lambert & Thornton presented updates on their various sub-committees
- **F. Investments Ad Hoc** Chair Sadowski gave an update on the workings of the Investment Committee

## VIII. Member Comments: 6

IX. Adjournment

MOTION: Campfield / Seconded. Meeting Adjourned at 3:17pm MST.

Passed: unanimous

Donna Coon Vice President

Date

Jen Morningstar Manager, Executive Office

Date

A special meeting of the GREEN VALLEY RECREATION, INC. BOARD OF DIRECTORS held Friday, August 10, 2018 at Santa Rita Springs Center, the Vice President being in the chair and the Secretary being present.

**Directors Present:** Donna Coon (Vice-President), Roger Myers (Treasurer), Nina Campfield, Carol Lambert (Assistant Secretary), Sandra Thornton, Gail Vanderhoof, Kent Blumenthal (CEO)

**Directors Present Electronically:** Carol Crothers (President), Lynne Chalmers, Denise Nichols (Secretary), Tom Sadowski (Assistant Treasurer), Charles Sieck, Tim Stewart

**Staff:** Jen Morningstar (Director of Administrative Services), Cheryl Moose (CFO), George Rushing II (Recreation Director), David Jund (Facilities Director), Karen Miars (Administrative Assistant), Randy Cheatham (IT Director), Payton Snider (System Administrator), Conal Ward (Webmaster, IT Technician)

Visitors: 85 (plus additional staff)

### I. Call to Order / Establish Quorum

Vice President Coon called the meeting to order at 9:15am MST. Roll call by Vice President Coon; Quorum established.

- II. MOTION: Lambert / Seconded. I move the Board resolve itself into Committee of the Whole Passed: 9 yes / 2 No (Sadowski, Sieck)
- III. Recess Committee of the Whole (by acclimation)

Director Roger Myers joined the meeting

## IV. Release of legal opinion

**MOTION:** Campfield / Seconded. I move the Board of Directors direct the CEO to prepare a statement based on the July 26, 2018 legal opinion that defines the following: the rules and procedures to recall directors; rules and procedures to call a special meeting of members; and determination of who would chair such a meeting.

Further, direct the CEO distribute the statement as follows:

- 1. Provide to GVR Board;
- 2. Provide to GVR Member who originally requested the information;
- 3. Provide to general GVR Membership; and
- 4. Provide to Board Affairs Committee for its recommendation on where to place the information within the Corporate Policy Manual

Call the question: Lambert / Seconded.

Passed: unanimous

## Motion Passed: 8 yes / 3 no (Chalmers, Crothers, Sadowski) / 1 abstain (Sieck)

Director Tom Sadowski left the meeting

# V. Reconvene in Committee of the Whole by acclimation

# VI. Motion: Lambert / Second Adjourn Committee of the Whole By acclamation

# VII. GVR Board response to GVR Foundation Board correspondence of July 23, 2018 MOTION: Myers / Seconded. Move that President Crothers appoint an ad hoc committee of three (3) directors to accomplish the following:

- 1) Write a response to the July 23, 2018 letter received from the GVR Foundation based on the discussion and guidance of the 'Committee of the Whole' meeting, and present the proposed letter for Board approval via an email Unanimous Consent Resolution before the August 28, 2018 regular Board meeting.
- 2) Compile and provide an exhaustive, finite list of GVR Board/Member questions regarding the GVR Foundation to the GVR Board of Directors for approval.

MOTION TO AMEND: Campfield / Seconded. The ad hoc committee letter written in response to the July 23, 2018 letter received from the GVR Foundation will be presented for GVR Board approval via an email Unanimous Consent Resolution, or at the August 28, 2018 regular Board meeting, if not ready beforehand. Further, the ad hoc committee will make a 'good faith' effort to present a finite list of questions regarding the GVR Foundation at the regular GVR Board meeting on September 25, 2018, but no later than at the October 30, 2018 regular GVR Board meeting.

Motion: Vanderhoof / Seconded. Call the question

Passed: unanimous

## Amendment: passed unanimous

MOTION TO AMEND: Chalmers / Seconded. I move this motion be split into two parts:

- 1. President Crothers appoint an ad-hoc committee of three directors to craft a response to the July 23 letter from GVR Foundation, present the letter for Board approval via Unanimous Consent or at the August 2018 meeting.
- 2. The ad hoc committee will make a 'good faith' effort to present a finite list of questions regarding the GVR Foundation at the regular GVR Board meeting on September 25, 2018, but no later than at the October 30, 2018 regular GVR Board meeting.

Failed: 1 yes (Chalmers) / 10 no

**AMENDED MOTION:** Move that President Crothers appoint an ad hoc committee of three (3) Directors to accomplish the following:

1) Prepare a response to the July 23, 2018 letter received from the GVR Foundation based on the discussion and guidance of the 'Committee of the Whole' meeting, and present the proposed letter for Board approval via an email Unanimous Consent Resolution before the

August 28, 2018 regular Board meeting or at the August 28, 2018 regular Board meeting, if not ready beforehand.

2) Compile and provide to the GVR Board of Directors an exhaustive, finite list of GVR Board/Member questions regarding the GVR Foundation for approval. Further, the ad hoc committee will make a 'good faith' effort to present the finite list of questions at the regular GVR Board meeting on September 25, 2018, but no later than at the October 30, 2018 regular GVR Board meeting.

Amended motion passed: 11 yes / 1 no (Chalmers)

Director Tim Stewart left the meeting

VIII. Member Comments: 8

**MOTION:** Myers / Seconded. Do not print, publish or otherwise distribute the letter intended as a communication from the GVR Board President that was sent to the GVR Board on Thursday, August 9, 2018 written by President Carol Crothers entitled, "*President's comments for the eBlast and GVR Now*" that she intended to release in eBlast and *GVR Now!* 

**MOTION TO AMEND: Myers / Second.** The letter written by President Crothers on August 9, 2018 shall not be published in any GVR publication or submitted to any other media outlet for publication as a communication from the GVR Board President.

Amendment passed: 5 yes / 4 no (Crothers, Sieck, Thornton, Vanderhoof)

**AMENDED MOTION:** The letter written by President Carol Crothers and sent to the GVR Board on Thursday, August 9, 2018 as a communication from the GVR Board President, entitled "*President's comments for the eBlast and GVR Now!*" for release in eBlast and *GVR Now!* shall not be published in any GVR publication or submitted to any other media outlet for publication. **Amended Motion passed: 5 yes / 3 no (Sieck, Thornton, Vanderhoof) / 1 abstain (Crothers)** 

| IX. Adjournment<br>MOTION: Lar<br>Passed: unanir | mbert / Seconded. Meeting | Adjourned at 11:58am MST.                           |      |
|--|---------------------------|---|------|
|  |                           |   |      |
| Denise Nichols<br>Secretary                      | Date                      | Jen Morningstar Director of Administrative Services | Date |

## **REPORT**

GVR Board of Directors Committee of the Whole discussion and responses to GVR Foundation terms

August 10, 2018

1. Affirmation by vote of the GVR Board at an open board meeting that the list of questions submitted to the GVR Foundation is a finite list (e.g., will not be revised or changed once submitted). Each question will be read aloud at the open GVR Board meeting.

6 yes / 4 no (Chalmers, Crothers, Thornton, Vanderhoof) / 1 abstain (Sieck)

2. Attribute to its author each GVR Board question submitted to the GVR Foundation.

11 no

3. Questions posed to the GVR Foundation Board will refer only to legal or procedural matters. No individual opinions or items pertaining to personal matters will be considered.

5 yes (Campfield, Coon, Lambert, Myers, Stewart) / 6 no

4. A GVR Board officer other than the current GVR Board president will serve as liaison to the GVR Foundation Board on all matters pertaining to the submitted list of GVR Board questions and the GVR Foundation Board's response to same.

4 yes (Campfield, Coon, Lambert, Nichols) / 6 no / 1 abstain (Stewart)

- 5. The GVR Foundation Board and the GVR Board will jointly obtain independent legal counsel who is expert in nonprofit and foundation law to answer all legal-related questions submitted by the GVR Board. 6 yes / 5 no (Chalmers, Crothers, Myers, Thornton, Vanderhoof)
- 6. The GVR Board agrees to pay all legal fees associated with answering questions submitted by the GVR Board to the GVR Foundation.

6 yes / 5 no (Chalmers, Crothers, Sieck, Thornton, Vanderhoof)

- 7. The GVR Foundation will present answers to the list of questions submitted by the GVR Board at a regularly scheduled, open meeting of the GVR Board, whereby:
  - a. Notice of the GVR Foundation presentation will be given in advance to all GVR members and to the local Green Valley News newspaper;

7 yes / 4 no (Chalmers, Sieck, Thornton, Vanderhoof)

b. The GVR Foundation presentation to the GVR Board will be videotaped at GVR's expense and placed on the GVR and GVR Foundation websites;

5 yes (Campfield, Coon, Lambert, Myers, Stewart) / 6 no

c. The complete list of questions and answers will be published in GVR's eBlast and in the GVR Now! newsletter.

10 yes / 1 no (Chalmers)

The accompanying pages are the Financial Reports for June 30, 2018. The four statements are:

## Statement of Financial Position.

This is also known as a Balance Sheet or the Statement of Net Assets.

#### Statement of Activities

Also known as an Income and Expense statement. This report shows the types of Income, the categories of expense and the unrealized Investment Market changes for the year to date. The bottom line in this report is the net for all the reserve accounts maintained by GVR.

## Statement of Changes in Net Assets

This report displays the financial activity of the four reserves that make up the Net Assets of Green Valley Recreation. These reserves are:

**Unrestricted** - These net assets include the Fixed Assets (land, buildings and equipment), undesignated current assets less the current liabilities and deferreed revenue items.

**Emergency** - Designated by the Board of Directors, this reserve is held to provide liquidity when needed for operational emergencies.

**Maint - Repair - Replacement** - designated by the Board of Directors, this reserve is the accumulation of assets in support of the Reserve Study which is mandated for Common Interest Realty Associations like Green Valley Recreation. Annual amounts are budgeted and transferred into this reserve for the purposes of the name of this reserve.

**Initiatives -** This reserve is designated by the Board of Directors to help with the funding for new programs that evolve from member interests and demands. Innovation in programming enables GVR to respond to member expectations.

## **Investment Portfolios**

This report displays the market values of investments at the beginning of the year, the dollar amounts of changes that occurred from January 1st to the date of the financial statements. The unrealized gain or loss on market value changes is shown on a separate line to result in the market value of investments as of the reporting month end. The investments related to each of the Reserves (Unrestricted and Designated) are included in separate columns.

# Green valley Recreation, Inc.

# **Statement of Financial Position**



As of Date: June 30, 2018 and December 31, 2017

| GVR"<br>EN VALLEY RECREATION, INC.                   | June 30, 2018         | December 31, 2017     |  |  |
|--|-----------------------|-----------------------|--|--|
|  | Total                 | Total                 |  |  |
| ASSETS   |                       |                       |  |  |
| Cash/Cash Equivalents                                | \$ 422,041            | 4,539,157             |  |  |
| Accounts Receivable                                  | 254,021               | 123,604               |  |  |
| Edward Jones Investments (@ Market) Prepaid Expenses | 13,656,777<br>187,331 | 10,274,921<br>173,447 |  |  |
| Property and Equipment:                              |                       |                       |  |  |
| Contributed Fixed Assets                             | 17,593,785            | 17,593,785            |  |  |
| Purchased fixed Assets                               | 18,530,197            | 17,939,723            |  |  |
| Sub-Total  | 36,123,982            | 35,533,507            |  |  |
| Less - Accumulated Depreciation                      | (19,546,861)          | (18,846,580)          |  |  |
| Property and Equipment - net                         | 16,577,120            | 16,686,927            |  |  |
| Total Assets   | 31,097,290            | 31,798,057            |  |  |
| LIABILITIES  |                       |                       |  |  |
| Accounts Payable                                     | 172,939               | 409,923               |  |  |
| Deferred Dues & Fees                                 | 3,305,737             | 4,230,453             |  |  |
| Deferred Programs                                    | 69,430                | 329,352               |  |  |
| Total Liabilities                                    | 3,548,107             | 4,969,728             |  |  |
| TOTAL NET ASSETS                                     | \$27,549,183          | 26,828,329            |  |  |
| NET ASSETS   |                       |                       |  |  |
| Temporarily Restricted: Board Designated:            |                       |                       |  |  |
| Emergency  | \$ 928,426            | 930,342               |  |  |
| Maint - Repair - Replacement                         | 5,775,065             | 6,264,272             |  |  |
| Initiatives  | 2,005,254             | 1,531,549             |  |  |
| Unrestricted Net Assets                              | 18,840,438            | 18,102,166            |  |  |
| TOTAL NET ASSETS                                     | \$27,549,183          | 26,828,329            |  |  |

# Statement of Activities Current Year - January to June 30, 2018

| Life Care, Transfer, Tenant & Add'l Card Fees Capital Revenue 1,480,032 1,1880,189 271,443 2,278,333 9,77,57 Programs Instructional 247,100 215,729 31,371 431,450 1143,035 1141,305 133,314 225,999 307,586 Recreation Income 514,4819 141,305 133,314 225,999 307,586 Advertising Income 5,44,419 Advertising Income 6,2981 6,60,000 Communication Income 159,876 139,996 19,880 28,000 120,324  Communication Income 159,876 139,996 19,880 19,88  |  | Year-to-Date<br>Actual   | Year-to-Date<br>Budget   | Year-to-Date<br>Variance   | Fiscal Year<br>Budget  | Remaining<br>FY Budget   |
|---|--|--|--|--|--|--|
| Life Care, Transfer, Tenant & Add'l Card Fees Capital Revenue 1,460,832 1,189,189 271,443 2,376,353 917,75 Programs Instructional 247,100 215,729 31,371 431,450 1843,450 Recreation Income 1514,819 247,100 215,729 31,371 431,450 1843,450   | Revenue  |  |  |  |  |  |
| Capital Revenue   |  | 3,314,287  | 3,336,378  | (22,091)   | 6,672,756  | 3,358,469  |
| Programs   267,519   195,576   71,943   391,149   123,038   Instructional   247,100   215,729   31,371   431,450   134,550  | Life Care, Transfer, Tenant & Add'l Card Fees  | 468,845  | 348,020  | 120,825  | 696,017  | 227,172  |
| Instructional   247,100   | Capital Revenue  | 1,460,632  | 1,189,189  | 271,443  | 2,378,383  | 917,751  |
| Instructional   247,100   215,729   31,371   431,450   307,886   Recreation Income   514,819   411,305   402,539   307,886  | Programs   | 267.519  | 195.576  | 71.943   | 391 149  | 123 630  |
| Advartaing income   |  | INTERNATIONAL PROPERTY OF THE  |  | THE RESERVE OF THE PARTY OF THE | Control of the Contro |  |
| Communication   23,199   28,500   (5,301)   57,000   33,801   66,000   (5,301)   132,000   65,001   65,001   66,000   | Recreation Income  | 514,619  | 411,305  |  |  | 307,980  |
| Communication   23,199   28,500   (5,301)   57,000   33,801   Communication Income   62,881   66,000   (3,015)   132,000   65,076   65,076   139,986   19,680   280,000   120,322   120,000   120,322   120,000   120,322   120,000   120,322   120,000   120,322   120,000   120,322   120,000   120,322   120,000   120,323   120,000   120,  | A.d. and the land  |  |  |  |  |  |
| Investment Income   |  |  |  | A CONTRACTOR OF THE PROPERTY O | Charles of the Control of the Contro |  |
| Investment Income   |  |  |  |  |  |  |
| Other Income   16,264   10,050   6,214   20,100   3,383     Facility Rent   11,689   11,504   165   23,000   11,333     Marketing Events   - 3,000   3(3,000)   6,000   6,000     Other Income   27,933   24,554   3,379   49,100   21,167     Total Revenue   6,008,972   5,515,442   493,530   11,030,855   5,021,883     Expenses  |  |  |  | (-,-,-)  |  |  |
| Facility Rent   11,669  | Investment Income  | 159,676  | 139,996  | 19,680   | 280,000  | 120,324  |
| Marketing Events  | Other Income   | 16,264   | 10,050   | 6,214  | 20,100   | 3,836  |
| Marketing Events  | Facility Rent  | 11,669   | 11,504   | ENDER CONTRACTOR OF THE PERSON NAMED IN COLUMN 1   | Manager and Control of the Control of  | 11,331   |
| Total Revenue   |  |  | 3,000  | (3,000)  | 6,000  | 6,000  |
| Expenses  | Other Income   | 27,933   | 24,554   | 3,379  | 49,100   | 21,167   |
| Major Projects-Rapair & Maintenance   215.273   146,158   (59,115)   292,315   77,042   Facility Maintenance   114,672   257,185   142,513   511,370   399,698   514,550   38,215   38,100   82,765   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   38,100   32,765   39,969   38,215   39,969   3  | Total Revenue  | 6,008,972  | 5,515,442  | 493,530  | 11,030,855   | 5,021,883  |
| Facility Maintenance Fees & Assessments G.335 G.335 G.355 Utilities Fees & Assessments G.335 Utilities Fees & Assessments G.335 Utilities Ferriture & Equipment Furniture & Equipment Furniture & Equipment Facilities & Equipment Facilities & Equipment Furniture & Equipment Furniture & Equipment Facilities & Equipment Faci  | Expenses   |  |  |  |  |  |
| Fees & Assessments  |  | The second secon | 146,158  | (69,115)   | 292,315  | 77,042   |
| Utilities   520,981   574,080   53,100   1,148,121   627,150   Depreciation   700,281   623,000   (77,281)   1,246,000   548,719   Furniture & Equipment   133,619   120,912   (12,707)   241,824   108,005   Vehicles   29,341   40,002   10,661   80,004   50,683   Facilities & Equipment   1,720,482   1,805,867   65,385   3,611,734   1,891,252   Wages, Benefits, Payroll Expenses   2,298,618   2,412,904   114,286   4,825,808   2,527,190   Conferences & Training   28,467   43,500   15,033   87,000   58,533   Personnel   2,327,085   2,456,404   129,319   4,912,808   2,585,723   Food & Catering   22,068   25,550   3,482   51,100   29,032   Recreation Contracts   402,159   321,768   (80,391)   643,536   241,377   Bank & Credit Card Fees   59,821   52,500   (7,321)   105,000   45,178   Program   484,048   399,818   (84,230)   799,636   315,588   Communications   49,455   48,890   (565)   97,780   48,325   Printing   33,884   29,670   (6,214)   59,340   23,456   Advertising   3,734   7,500   3,756   15,000   11,268   Communications   89,074   86,060   (3,014)   172,120   83,046   Supplies   174,293   227,120   52,827   454,240   279,948   Postage   7,747   15,870   8,123   31,740   23,993   Dues & Subscriptions   6,387   3,050   (3,337)   6,100   (287)   Travel & Entertainment   907   9,720   8,813   19,440   16,532   Other Operating Expense   20,580   33,544   12,964   67,087   46,508   Operations   49,455   47,350   7,296   14,750   90,400   Professional Fees   126,728   151,750   25,022   303,500   176,772   Commercial Insurance   99,788   102,500   2,732   205,000   105,232   Taxes   54   7,350   7,296   14,700   14,646   Provision for Bad Debt   7,709   12,000   66,195   393,940   Expenses   5,098,613   5,368,428   276,050   10,736,855   5,638,242   Net surplus (Deficit)   910,359   147,014   769,860   294,000   (616,360)   Unrealized Gain/Loss on Investment   (189,505)   - (189,505)   - (189,505)  |  |  |  | 142,513  | 514,370  | 399,698  |
| Depreciation  |  |  |  |  |  | 82,765   |
| Furniture & Equipment   133,619   120,912   (12,707)   241,824   108,205   Vehicles   29,341   40,002   10,661   80,004   50,663   Facilities & Equipment   1,720,482   1,805,867   85,385   36,11,734   1,891,252  |  | THE RESIDENCE OF THE PROPERTY OF THE PERSON  |  | NAME OF TAXABLE PARTY OF TAXABLE PARTY.  |  | 627,160  |
| Vehicles  | A STATE OF THE STA |  |  |  |  | The second of th |
| Pacilities & Equipment   1,720,482   1,805,867   85,385   3,611,734   1,891,252   |  | The state of the s |  |  |  |  |
| Conferences & Training   28,467   43,500   15,033   87,000   58,533   | Facilities & Equipment   |  |  |  |  | 1,891,252  |
| Conferences & Training   28,467   43,500   15,033   87,000   58,533   | Wages, Benefits, Payroll Expenses  | 2.298.618  | 2.412.904  | 114 286  | 4 825 808  | 2 527 190  |
| Personnel   2,327,085   2,456,404   129,319   4,912,808   2,585,723   |  |  |  |  |  | The state of the s |
| Recreation Contracts  | Personnel  |  |  |  |  | 2,585,723  |
| Recreation Contracts  | Food & Catering  | 22 068   | 25 550   | 3 482  | 51 100   | 20.032   |
| Bank & Credit Card Fees         59,821         52,500         (7,321)         105,000         45,179           Program         484,048         399,818         (84,230)         799,636         315,588           Communications         49,455         48,890         (565)         97,780         48,325           Printing         35,884         29,670         (6,214)         59,340         23,456           Advertising         3,734         7,500         3,766         15,000         11,266           Communications         89,074         86,060         (3,014)         172,120         83,046           Supplies         174,293         227,120         52,827         454,240         279,948           Postage         7,747         15,870         8,123         31,740         23,993           Dues & Subscriptions         6,387         3,050         (3,337)         6,100         (287           Travel & Entertainment         907         9,720         8,813         19,440         18,532           Other Operating Expense         20,580         33,544         12,964         67,087         46,508           Operations         209,914         289,304         79,390         578,607         368,693  | •  | THE RESIDENCE AND PARTY OF THE  | AND ADDRESS OF THE PARTY OF THE | THE RESERVE OF THE PROPERTY OF |  | market stranger great free to provide the  |
| Program         484,048         399,818         (84,230)         799,636         315,588           Communications         49,455         48,890         (565)         97,780         48,325           Printing         35,884         29,670         (6,214)         59,340         23,456           Advertising         3,734         7,500         3,766         15,000         11,266           Communications         89,074         86,060         (3,014)         172,120         83,046           Supplies         174,293         227,120         52,827         454,240         279,948           Postage         7,747         15,870         8,123         31,740         23,993           Dues & Subscriptions         6,387         3,050         (3,337)         6,100         (287           Travel & Entertainment         907         9,720         8,813         19,440         18,532           Other Operating Expense         20,580         33,544         12,964         67,087         46,508           Operations         20,580         33,544         12,964         67,087         46,508           Operations         24,350         57,375         39,260         114,750         90,400 <tr< td=""><td>CONTRACTOR CONTRACTOR CONTRACTOR</td><td></td><td></td><td></td><td></td><td></td></tr<> | CONTRACTOR  |  |  |  |  |  |
| Printing Advertising Advertisi  | Program  | 484,048  | 399,818  |  |  | 315,588  |
| Printing Advertising Advertisi  | Communications   | 49 455   | 48 890   | (565)  | 97.780   | 19 225   |
| Advertising   |  | CONTRACTOR OF THE PROPERTY OF  |  |  |  |  |
| Communications         89,074         86,060         (3,014)         172,120         83,046           Supplies         174,293         227,120         52,827         454,240         279,948           Postage         7,747         15,870         8,123         31,740         23,993           Dues & Subscriptions         6,387         3,050         (3,337)         6,100         (287           Travel & Entertainment         907         9,720         8,813         19,440         18,532           Other Operating Expense         20,580         33,544         12,964         67,087         46,508           Operations         209,914         289,304         79,390         578,607         368,693           Information Technology         24,350         57,375         39,260         114,750         90,400           Professional Fees         126,728         151,750         25,022         303,500         176,772           Commercial Insurance         99,768         102,500         2,732         205,000         105,232           Taxes         54         7,350         7,296         14,700         14,646           Provision for Bad Debt         17,109         12,000         51,099         24,000  |  | CONTRACTOR OF THE PARTY OF THE  | The same of the sa |  |  |  |
| Postage Dues & Subscriptions Dues & Subscriptions Fravel & Entertainment Deter Operating Expense Deter  | Communications   | 89,074   |  |  |  | 83,046   |
| Postage Dues & Subscriptions Subscription Subscriptions Su  | Supplies   | 174.293  | 227.120  | 52.827   | 454 240  | 279 948  |
| Dues & Subscriptions         6,387         3,050         (3,337)         6,100         (287           Travel & Entertainment         907         9,720         8,813         19,440         18,532           Other Operating Expense         20,580         33,544         12,964         67,087         46,508           Operations         209,914         289,304         79,390         578,607         368,693           Information Technology         24,350         57,375         39,260         114,750         90,400           Professional Fees         126,728         151,750         25,022         303,500         176,772           Commercial Insurance         99,768         102,500         2,732         205,000         105,232           Taxes         54         7,350         7,296         14,700         14,646           Provision for Bad Debt         17,109         12,000         (5,109)         24,000         6,891           Corporate Expenses         5,098,613         5,368,428         276,050         10,736,855         5,638,242           Net surplus (Deficit)         910,359         147,014         769,580         294,000         (616,360)           Unrealized Gain/Loss on Investment         (189,505)   |  | The state of the s | Commence of the Commence of th | The second secon |  |  |
| Travel & Entertainment         907         9,720         8,813         19,440         18,532           Other Operating Expense         20,580         33,544         12,964         67,087         46,508           Operations         209,914         289,304         79,390         578,607         368,693           Information Technology         24,350         57,375         39,260         114,750         90,400           Professional Fees         126,728         151,750         25,022         303,500         176,772           Commercial Insurance         99,768         102,500         2,732         205,000         105,232           Taxes         54         7,350         7,296         14,700         14,646           Provision for Bad Debt         17,109         12,000         (5,109)         24,000         6,891           Corporate Expenses         5,098,613         5,368,428         276,050         10,736,855         5,638,242           Net surplus (Deficit)         910,359         147,014         769,580         294,000         (616,360)           Unrealized Gain/Loss on Investment         (189,505)         - (189,505)         - (189,505)         - (189,505)   | The state of the s | THE RESIDENCE AND PARTY OF THE PERSON NAMED IN   | THE RESIDENCE OF THE PARTY OF T | A THE RESIDENCE OF THE PERSON  |  | (287)  |
| Operations         209,914         289,304         79,390         578,607         368,693           Information Technology         24,350         57,375         39,260         114,750         90,400           Professional Fees         126,728         151,750         25,022         303,500         176,772           Commercial Insurance         99,768         102,500         2,732         205,000         105,232           Taxes         54         7,350         7,296         14,700         14,646           Provision for Bad Debt         17,109         12,000         (5,109)         24,000         6,891           Corporate Expenses         268,010         330,975         69,200         661,950         393,940           Expenses         5,098,613         5,368,428         276,050         10,736,855         5,638,242           Net surplus (Deficit)         910,359         147,014         769,580         294,000         (616,360)           Unrealized Gain/Loss on Investment         (189,505)         - (189,505)         - (189,505)   | Control of the Contro | 907  | 9,720  |  |  | 18,532   |
| Information Technology Professional Fees 126,728 151,750 25,022 303,500 176,772 Commercial Insurance 99,768 102,500 2,732 Taxes 54 7,350 7,296 14,700 14,646 Provision for Bad Debt Corporate Expenses 17,109 12,000 12,000 12,000 12,000 12,000 14,700 14,646 17,109 12,000 12,000 12,000 12,000 14,700 14,646 17,109 12,000 12,000 12,000 12,000 14,700 14,646 17,109 12,000 15,109 12,000 16,1950 1333,940 147,014 17,019 12,000 15,109 16,950 10,736,855 16,38,242 17,098,613 18,368,428 18,368,  | 9 .  |  |  |  |  |  |
| Professional Fees 126,728 151,750 25,022 303,500 176,772 Commercial Insurance 99,768 102,500 2,732 205,000 105,232 Taxes 54 7,350 7,296 14,700 14,646 Provision for Bad Debt 17,109 12,000 (5,109) 24,000 6,891 Corporate Expenses 268,010 330,975 69,200 661,950 333,940 Expenses 5,098,613 5,368,428 276,050 10,736,855 5,638,242 Net surplus (Deficit) 910,359 147,014 769,580 294,000 (616,360) Unrealized Gain/Loss on Investment (189,505) - (189,505)  | Operations   | 209,914  | 289,304  | 79,390   | 578,607  | 368,693  |
| Commercial Insurance 99,768 102,500 2,732 205,000 105,232 Taxes 54 7,350 7,296 14,700 14,646 Provision for Bad Debt 17,109 12,000 (5,109) 24,000 6,891 Corporate Expenses 268,010 330,975 69,200 661,950 333,940 Expenses 5,098,613 5,368,428 276,050 10,736,855 5,638,242 Net surplus (Deficit) 910,359 147,014 769,580 294,000 (616,360) Unrealized Gain/Loss on Investment (189,505) - (189,505)   | Information Technology   | 24,350   | 57,375   | 39,260   | 114,750  | 90,400   |
| Taxes 54 7,350 7,296 14,700 14,646 Provision for Bad Debt 17,109 12,000 (5,109) 24,000 6,891 Corporate Expenses 268,010 330,975 69,200 661,950 393,940  Expenses 5,098,613 5,368,428 276,050 10,736,855 5,638,242  Net surplus (Deficit) 910,359 147,014 769,580 294,000 (616,360)  Unrealized Gain/Loss on Investment (189,505) - (189,505)  |  | 126,728  | 151,750  | 25,022   | 303,500  | 176,772  |
| Provision for Bad Debt Corporate Expenses 268,010 330,975 69,200 661,950 393,940 Expenses 5,098,613 5,368,428 276,050 10,736,855 5,638,242 Net surplus (Deficit) 910,359 147,014 769,580 294,000 (616,360) Unrealized Gain/Loss on Investment (189,505) - (189,505)   |  | CONTRACTOR DESCRIPTION DE LES  | SECTION AND PERSONS ASSESSMENT   | A CHARLEST AND A CONTRACT OF   |  | 105,232  |
| Corporate Expenses         268,010         330,975         69,200         661,950         393,940           Expenses         5,098,613         5,368,428         276,050         10,736,855         5,638,242           Net surplus (Deficit)         910,359         147,014         769,580         294,000         (616,360)           Unrealized Gain/Loss on Investment         (189,505)         -         (189,505)         -         (189,505)  |  | CONTRACTOR DESCRIPTION AND ADDRESS OF THE PARTY OF THE PA |  | THE RESIDENCE OF THE PARTY OF T |  | The state of the s |
| Expenses 5,098,613 5,368,428 276,050 10,736,855 5,638,242  Net surplus (Deficit) 910,359 147,014 769,580 294,000 (616,360)  Unrealized Gain/Loss on Investment (189,505) - (189,505) - (189,505)  | Corporate Expenses   |  |  |  |  |  |
| Net surplus (Deficit) 910,359 147,014 769,580 294,000 (616,360) Unrealized Gain/Loss on Investment (189,505) - (189,505)  | Expenses   |  |  |  |  |  |
|   | **************************************   |  |  |  |  | (616,360)  |
|   | Unrealized Gain/Loss on Investment   | (189 505)  |  | (189 505)  |  | (189 505)  |
| 720,007 147,014 300,075 294,000 (426,855,   |  |  | 147.014  |  | 204.000  |  |
|   | The change in the ribbets date   | 720,034  | 147,014  | 300,073  | 254,000  | (420,055)  |



# GREEN VALLEY RECREATION, INC. STATEMENT OF CHANGES IN NET ASSETS

As of Date: June 30, 2018 and December 31, 2017

|   |              | Unrestricted                      |                      | Emergency<br>Reserve | Maint - Repair<br>- Replace | Initiatives  |
|---|--------------|-----------------------------------|----------------------|----------------------|-----------------------------|--------------|
|   | Totals       | Unrestricted                      | Fixed Assets         | Fund                 | Reserve Fund                | Reserve Fund |
| Net change in Net Assets-GVR  | \$ 720,854   | 720,854                           |                      |                      |                             |              |
| Transfers between unrestricted and reserves: Reserve Study Allocation Principal Transfers | -<br>-       | (470,001)<br>888,626              |                      |                      | 470,001<br>(888,626)        | -            |
| Depreciation Purchase of Fixed Assets Transfer For Fixed Asset Purchase                   |              | 700,281<br>(399,545)<br>(500,000) | (700,281)<br>399,545 |                      |                             | 500,000      |
| Allocations of Net Change components: Investment income Investment Expenses               |              | (84,721)<br>3,609                 |                      | 8,836<br>(3,435)     | 58,230<br>(174)             | 17,655<br>-  |
| Unrealized Gains (Losses) on Market Repairs and replacements                              | <u>-</u>     | 179,905                           |                      | (7,317)              | (128,638)                   | (43,951)     |
| Net change to June 30, 2018   | 720,854      | 1,039,008                         | (300,736)            | (1,916)              | (489,206)                   | 473,704      |
| NET ASSETS, December 31, 2017   | 26,828,329   | 1,415,239                         | 16,686,927           | 930,341              | 6,264,272                   | 1,531,550    |
| Net Assets as at June 30, 2018  | \$27,549,183 | 2,454,247                         | 16,386,191           | 928,426              | 5,775,066                   | 2,005,254    |
|   |              |                                   |                      |                      |                             |              |

# Green Valley Recreation, Inc.



# Investment Portfolios Changes and Market Values Beginning of Year and Current Month End

| GREEN VALLEY RECREATION, INC.                 |    | Totals      | <b>Unrestricted</b> | Emergency<br>Reserve Fund | Maint -<br>Repair -<br>Replace<br>Reserve Fund | Initiatives<br>Reserve<br>Fund |
|---|----|-------------|---------------------|---------------------------|--|--------------------------------|
| Balance December 31, 2017 (at Market)         | \$ | 10,274,921  | 1,548,758           | 930,342                   | 6,264,272                                      | 1,531,550                      |
| Changes since January 1, 2018                 |    |             |                     |                           |  |                                |
| Principal additions                           |    | 4,470,001   | 4,000,000           |                           | 470,001  | -                              |
| Rebalance Transactions                        |    | -           |                     |                           | -  | -                              |
| Investment income                             |    | 104,969     | 20,248              | 8,836                     | 58,230   | 17,655                         |
| Withdrawals                                   |    | (1,000,000) | (611,374)           |                           | (888,626)                                      | 500,000                        |
| Investment Expenses                           |    | (3,609)     |                     | (3,435)                   | (174)  | -                              |
| Net Change for 6 Months                       |    | 3,571,361   | 3,408,874           | 5,402                     | (360,569)                                      | 517,655                        |
| Balance before Market Change at June 30, 2018 |    | 13,846,283  | 4,957,632           | 935,743                   | 5,903,703                                      | 2,049,205                      |
| 6 month Change in Unrealized Gain (Loss)      | _  | (189,505)   | (9,599)             | (7,317)                   | (128,638)                                      | (43,951)                       |
| Balance at June 30, 2018 (at Market)          | \$ | 13,656,778  | 4,948,032           | 928,426                   | 5,775,065                                      | 2,005,254                      |

The accompanying pages are the Financial Reports for July 31, 2018. The four statements are:

## Statement of Financial Position.

This is also known as a Balance Sheet or the Statement of Net Assets.

### Statement of Activities

Also known as an Income and Expense statement. This report shows the types of Income, the categories of expense and the unrealized Investment Market changes for the year to date. The bottom line in this report is the net for all the reserve accounts maintained by GVR.

## Statement of Changes in Net Assets

This report displays the financial activity of the four reserves that make up the Net Assets of Green Valley Recreation. These reserves are:

**Unrestricted** - These net assets include the Fixed Assets (land, buildings and equipment), undesignated current assets less the current liabilities and deferreed revenue items.

**Emergency** - Designated by the Board of Directors, this reserve is held to provide liquidity when needed for operational emergencies.

**Maint - Repair - Replacement -** designated by the Board of Directors, this reserve is the accumulation of assets in support of the Reserve Study which is mandated for Common Interest Realty Associations like Green Valley Recreation. Annual amounts are budgeted and transferred into this reserve for the purposes of the name of this reserve.

**Initiatives** - This reserve is designated by the Board of Directors to help with the funding for new programs that evolve from member interests and demands. Innovation in programming enables GVR to respond to member expectations.

### **Investment Portfolios**

This report displays the market values of investments at the beginning of the year, the dollar amounts of changes that occurred from January 1st to the date of the financial statements. The unrealized gain or loss on market value changes is shown on a separate line to result in the market value of investments as of the reporting month end. The investments related to each of the Reserves (Unrestricted and Designated) are included in separate columns.

# Green Valley Recreation, Inc. **Statement of Financial Position**

GVR GREEN VALLEY RECREATION, INC.

As of Date: July 31, 2018 and December 31, 2017

December

| Total   | GVR <sup>15</sup>                                       | July 31, 2018         | 31, 2017              |  |
|---|---|-----------------------|-----------------------|--|
| Cash/Cash Equivalents         \$ 925,140         4,539,157           Accounts Receivable         221,629         123,604           Edward Jones Investments (@ Market)         12,802,697         10,274,921           Prepaid Expenses         201,583         173,447           Property and Equipment:           Contributed Fixed Assets         17,593,785         17,593,785           Purchased fixed Assets         18,722,350         17,939,723           Sub-Total         36,316,134         35,533,507           Less - Accumulated Depreciation         (19,663,557)         (18,846,580)           Property and Equipment - net         16,652,578         16,686,927           Total Assets         30,803,626         31,798,057           LIABILITIES         409,923           Accounts Payable         216,251         409,923           Deferred Dues & Fees         2,754,774         4,230,453           Deferred Programs         88,943         329,352           Total Liabilities         3,059,969         4,969,728           TOTAL NET ASSETS         \$27,743,657         26,828,329           NET ASSETS         \$945,200         930,342           Board Designated:         \$8,969,728         6,264,272 <td< th=""><th>en vallet recreation, inc.</th><th>Total</th><th>Total</th></td<> | en vallet recreation, inc.                              | Total                 | Total                 |  |
| Accounts Receivable Edward Jones Investments (@ Market) Prepaid Expenses       221,629 10,274,921 10,274,921 10,274,921 173,447         Property and Equipment:   | ASSETS  | -                     |                       |  |
| Contributed Fixed Assets         17,593,785         17,593,785           Purchased fixed Assets         18,722,350         17,939,723           Sub-Total         36,316,134         35,533,507           Less - Accumulated Depreciation         (19,663,557)         (18,846,580)           Property and Equipment - net         16,652,578         16,686,927           Total Assets         30,803,626         31,798,057           LIABILITIES         216,251         409,923           Deferred Dues & Fees         2,754,774         4,230,453           Deferred Programs         88,943         329,352           Total Liabilities         3,059,969         4,969,728           TOTAL NET ASSETS         \$27,743,657         26,828,329           NET ASSETS         \$27,743,657         26,828,329           NET ASSETS         \$27,743,657         930,342           Maint - Repair - Replacement         5,888,959         6,264,272           Initiatives         2,016,182         1,531,549           Unrestricted Net Assets         18,893,317         18,102,166  | Accounts Receivable Edward Jones Investments (@ Market) | 221,629<br>12,802,697 | 123,604<br>10,274,921 |  |
| Property and Equipment - net         16,652,578         16,686,927           Total Assets         30,803,626         31,798,057           LIABILITIES         Accounts Payable         216,251         409,923           Deferred Dues & Fees         2,754,774         4,230,453           Deferred Programs         88,943         329,352           Total Liabilities         3,059,969         4,969,728           TOTAL NET ASSETS         \$27,743,657         26,828,329           NET ASSETS           Temporarily Restricted:         Board Designated:           Emergency         \$945,200         930,342           Maint - Repair - Replacement         5,888,959         6,264,272           Initiatives         2,016,182         1,531,549           Unrestricted Net Assets         18,893,317         18,102,166   | Contributed Fixed Assets Purchased fixed Assets         | 18,722,350            | 17,939,723            |  |
| Total Assets         30,803,626         31,798,057           LIABILITIES <ul> <li>Accounts Payable</li> <li>Deferred Dues &amp; Fees</li> <li>2,754,774</li> <li>4,230,453</li> <li>Deferred Programs</li> <li>88,943</li> <li>329,352</li> </ul> Total Liabilities         3,059,969            TOTAL NET ASSETS         \$27,743,657            NET ASSETS         \$27,743,657            Temporarily Restricted: <ul> <li>Board Designated:</li> <li>Emergency</li> <li>Maint - Repair - Replacement</li> <li>5,888,959</li> <li>6,264,272</li> <li>Initiatives</li> <li>2,016,182</li> <li>1,531,549</li> </ul> Unrestricted Net Assets         18,893,317       18,102,166  | Less - Accumulated Depreciation                         | (19,663,557)          | (18,846,580)          |  |
| LIABILITIES       Accounts Payable       216,251       409,923         Deferred Dues & Fees       2,754,774       4,230,453         Deferred Programs       88,943       329,352         Total Liabilities       3,059,969       4,969,728         TOTAL NET ASSETS       \$27,743,657       26,828,329         NET ASSETS         Temporarily Restricted:       Board Designated:         Emergency       \$ 945,200       930,342         Maint - Repair - Replacement       5,888,959       6,264,272         Initiatives       2,016,182       1,531,549         Unrestricted Net Assets       18,893,317       18,102,166  | Property and Equipment - net                            | 16,652,578            | 16,686,927            |  |
| Accounts Payable       216,251       409,923         Deferred Dues & Fees       2,754,774       4,230,453         Deferred Programs       88,943       329,352         Total Liabilities       3,059,969       4,969,728         TOTAL NET ASSETS         \$27,743,657       26,828,329         NET ASSETS         Temporarily Restricted:       8         Board Designated:       945,200       930,342         Maint - Repair - Replacement       5,888,959       6,264,272         Initiatives       2,016,182       1,531,549         Unrestricted Net Assets       18,893,317       18,102,166   | Total Assets  | 30,803,626            | 31,798,057            |  |
| Deferred Dues & Fees       2,754,774       4,230,453         Deferred Programs       88,943       329,352         Total Liabilities       3,059,969       4,969,728         TOTAL NET ASSETS       \$27,743,657       26,828,329         NET ASSETS         Temporarily Restricted:       Board Designated:         Emergency       \$ 945,200       930,342         Maint - Repair - Replacement       5,888,959       6,264,272         Initiatives       2,016,182       1,531,549         Unrestricted Net Assets       18,893,317       18,102,166   | LIABILITIES   |                       |                       |  |
| NET ASSETS         Temporarily Restricted:         Board Designated:       \$ 945,200       930,342         Emergency       \$ 945,200       930,342         Maint - Repair - Replacement       5,888,959       6,264,272         Initiatives       2,016,182       1,531,549         Unrestricted Net Assets       18,893,317       18,102,166   | Deferred Dues & Fees Deferred Programs                  | 2,754,774<br>88,943   | 4,230,453<br>329,352  |  |
| Temporarily Restricted:         Board Designated:         Emergency       \$ 945,200       930,342         Maint - Repair - Replacement       5,888,959       6,264,272         Initiatives       2,016,182       1,531,549         Unrestricted Net Assets       18,893,317       18,102,166   | TOTAL NET ASSETS  | \$27,743,657          | 26,828,329            |  |
| Initiatives         2,016,182         1,531,549           Unrestricted Net Assets         18,893,317         18,102,166   | Temporarily Restricted: Board Designated: Emergency     |                       |                       |  |
|   | Initiatives   | 2,016,182             | 1,531,549             |  |
|   |   |                       |                       |  |

# Statement of Activities Current Year - January to July 31, 2018

| *  | Year-to-Date     | Year-to-Date      | Year-to-Date     | Fiscal Year         | Remaining         |
|--|------------------|-------------------|------------------|---------------------|-------------------|
|  | Actual           | Budget            | Variance         | Budget              | FY Budget         |
| Revenue  |                  |                   |                  |                     |                   |
| Member Dues  | 3,865,692        | 3,892,441         | (26,749)         | 6,672,756           | 2,807,064         |
| Life Care, Transfer, Tenant & Add'l Card Fees  | 511,523          | 406,020           | 105,503          | 696,017             | 184,494           |
| Capital Revenue  | 1,660,822        | 1,387,388         | 273,434          | 2,378,383           | 717,561           |
| Programs   | 272,198          | 228,172           | 44,027           | 391,149             | 118,951           |
| Instructional  | 252,155          | 251,683           | 472              | 431,450             | 179,295           |
| Recreation Income  | 524,353          | 479,854           | 44,499           | 822,599             | 298,246           |
| Advertising Income   | 51,010           | 43,750            | 7,260            | 75.000              | 23,990            |
| Communication  | 26,559           | 33,250            | (6,691)          | 57,000              | 30,441            |
| Communication Income   | 77,570           | 77,000            | 570              | 132,000             | 54,430            |
| Investment Income  | 172,928          | 163,330           | 9,598            | 280,000             | 107.070           |
| mvestment income   | 172,920          | 103,330           | 9,596            | 280,000             | 107,072           |
| Other Income   | 16,780           | 11,725            | 5,055            | 20,100              | 3,320             |
| Facility Rent  | 11,644           | 13,420            | (1,776)          | 23,000              | 11,356            |
| Marketing Events Other Income  | 28,424           | 3,500<br>28,645   | (3,500)          | 6,000<br>49,100     | 6,000<br>20,676   |
| 100000000000000000000000000000000000000  | 20,424           | 20,043            | (221)            | 43,100              | 20,070            |
| Total Revenue  | 6,841,311        | 6,434,678         | 406,633          | 11,030,855          | 4,189,544         |
| Expenses   |                  |                   |                  |                     |                   |
| Major Projects-Repair & Maintenance  | 262,441          | 170,517           | (91,924)         | 292,315             | 29,874            |
| Facility Maintenance Fees & Assessments  | 123,941          | 300,049           | 176,108          | 514,370             | 390,429           |
| Utilities  | 7,183<br>591,485 | 51,975<br>669,737 | 44,792<br>78,252 | 89,100<br>1,148,121 | 81,917<br>556,635 |
| Depreciation   | 816,977          | 726,833           | (90,143)         | 1,246,000           | 429,023           |
| Furniture & Equipment  | 146,918          | 141,064           | (5,854)          | 241,824             | 94,906            |
| Vehicles   | 30,595           | 46,669            | 16,074           | 80,004              | 49,409            |
| Facilities & Equipment   | 1,979,540        | 2,106,845         | 127,305          | 3,611,734           | 1,632,194         |
| Wages, Benefits, Payroll Expenses  | 2,653,207        | 2,815,055         | 161,848          | 4,825,808           | 2,172,601         |
| Conferences & Training   | 29,595           | 50,750            | 21,155           | 87,000              | 57,405            |
| Personnel  | 2,682,802        | 2,865,805         | 183,003          | 4,912,808           | 2,230,006         |
| Food & Catering  | 24,490           | 29,808            | 5,318            | 51,100              | 26,609            |
| Recreation Contracts   | 411,135          | 375,396           | (35,739)         | 643,536             | 232,401           |
| Bank & Credit Card Fees  | 61,194           | 61,250            | 56               | 105,000             | 43,806            |
| Program  | 496,820          | 466,454           | (30,366)         | 799,636             | 302,816           |
| Communications   | 56,659           | 57,038            | 380              | 97,780              | 41,121            |
| Printing   | 46,137           | 34,615            | (11,522)         | 59,340              | 13,203            |
| Advertising  | 3,734            | 8,750             | 5,016            | 15,000              | 11,266            |
| Communications .   | 106,529          | 100,403           | (6,126)          | 172,120             | 65,591            |
| Supplies   | 184,292          | 264,974           | 80,682           | 454,240             | 269,949           |
| Postage  | 8,211            | 18,515            | 10,304           | 31,740              | 23,530            |
| Dues & Subscriptions   | 6,779            | 3,558             | (3,220)          | 6,100               | (678)             |
| Travel & Entertainment Other Operating Expense   | 1,015<br>22,474  | 11,340<br>39,134  | 10,325<br>16.660 | 19,440              | 18,425<br>44,613  |
| Operations Control of the Control of | 222,770          | 337,521           | 114,751          | 67,087<br>578,607   | 355,838           |
|  |                  |                   |                  |                     |                   |
| Information Technology   | 33,887           | 66,938            | 39,576           | 114,750             | 80,863            |
| Professional Fees  | 130,254          | 177,042           | 46,788           | 303,500             | 173,246           |
| Commercial Insurance<br>Taxes  | 125,531<br>54    | 119,583<br>8,575  | (5,947)<br>8,521 | 205,000<br>14,700   | 79,469<br>14,646  |
| Provision for Bad Debt   | 17,109           | 14,000            | (3,109)          | 24,000              | 6,891             |
| Corporate Expenses   | 306,835          | 386,138           | 85,828           | 661,950             | 355,115           |
| Expenses   | 5,795,296        | 6,263,166         | 474,395          | 10,736,855          | 4,941,560         |
| Net surplus (Deficit)  | 1,046,015        | 171,512           | 881,029          | 294,000             | (752,015)         |
| 29 8 9 8 5   |                  | 111,012           |                  | 204,000             |                   |
| Unrealized Gain/Loss on Investment   | (130,687)        |                   | (130,687)        |                     | (130,687)         |
| Net change in Net Assets-GVR   | 915,329          | 171,512           | 750,342          | 294,000             | (621,329)         |
| L  |                  |                   |                  |                     |                   |



# GREEN VALLEY RECREATION, INC. STATEMENT OF CHANGES IN NET ASSETS

As of Date: July 31, 2018 and December 31, 2017

|   |              | Unrestricted              |                      | Emergency<br>Reserve | Maint - Repair - Replace | Initiatives  |
|---|--------------|---------------------------|----------------------|----------------------|--------------------------|--------------|
|   | Totals       | Unrestricted              | Fixed Assets         | Fund                 | Reserve Fund             | Reserve Fund |
| Net change in Net Assets-GVR  | \$ 915,329   | 915,329                   |                      |                      |                          |              |
| Transfers between unrestricted and reserves: Reserve Study Allocation Principal Transfers | -            | (548,335)<br>388,626      | (0.1.0.0)            |                      | 548,335<br>(888,626)     | 500,000      |
| Depreciation Purchase of Fixed Assets Transfer For Fixed Asset Purchase                   |              | 816,977<br>(254,333)<br>- | (816,977)<br>254,333 |                      |                          | -            |
| Allocations of Net Change components: Investment income Investment Expenses               | -            | (91,639)<br>4,238         |                      | 10,277<br>(3,998)    | 60,658<br>(240)          | 20,704       |
| Unrealized Gains (Losses) on Market Repairs and replacements                              | -            | 122,932                   |                      | 8,580                | (95,439)                 | (36,073)     |
| Net change to July 31, 2018   | 915,329      | 1,353,795                 | (562,644)            | 14,858               | (375,313)                | 484,632      |
| NET ASSETS, December 31, 2017   | 26,828,329   | 1,415,239                 | 16,686,927           | 930,341              | 6,264,272                | 1,531,550    |
| Net Assets as at July 31, 2018  | \$27,743,657 | 2,769,034                 | 16,124,283           | 945,200              | 5,888,960                | 2,016,182    |

# Green Valley Recreation, Inc.



# Investment Portfolios Changes and Market Values Beginning of Year and Current Month End

| GREEN VALLEY RECREATION, INC.                 |    | Totals     | Unrestricted | Emergency<br>Reserve Fund | Maint -<br>Repair -<br>Replace<br>Reserve Fund | Initiatives<br>Reserve<br>Fund |
|---|----|------------|--------------|---------------------------|--|--------------------------------|
| Balance December 31, 2017 (at Market)         | \$ | 10,274,921 | 1,548,758    | 930,342                   | 6,264,272                                      | 1,531,550                      |
| Changes since January 1, 2018                 |    |            |              |                           |  |                                |
| Principal additions                           | 1  | 2,548,335  | 1,500,000    | -                         | 548,335  | 500,000                        |
| Rebalance Transactions                        |    | -          | -            | =                         | =  | _                              |
| Investment income                             |    | 114,366    | 22,726       | 10,277                    | 60,658   | 20,704                         |
| Withdrawals                                   |    | -          | 888,626      | _                         | (888,626)                                      | -                              |
| Investment Expenses                           |    | (4,238)    |              | (3,998)                   | (240)  | -                              |
| Net Change for 7 Months                       |    | 2,658,462  | 2,411,352    | 6,279                     | (279,873)                                      | 520,704                        |
| Balance before Market Change at July 31, 2018 |    | 12,933,384 | 3,960,111    | 936,620                   | 5,984,399                                      | 2,052,254                      |
| 7 month Change in Unrealized Gain (Loss)      |    | (130,687)  | (7,754)      | 8,580                     | (95,439)                                       | (36,073)                       |
| Balance at July 31, 2018 (at Market)          | \$ | 12,802,697 | 3,952,356    | 945,200                   | 5,888,959                                      | 2,016,182                      |



August 22, 2018

Attn: Carol Crothers, President GVR Board of Directors P.O. Box 586 Green Valley, AZ 85622

Dear Carol,

I write on behalf of the GVR Foundation in asking for a Letter of Support from the GVR Board of Directors to be included in the Country Fair White Elephant 2018 grant application seeking funding for the Member Assistance Program (MAP). Last December, the GVR Foundation was awarded a \$5,500 grant from the White Elephant. Since 2015 when the GVR Foundation was founded, it has raised approximately \$20,000 a year in donations earmarked for MAP. The GVR Foundation solicits outside funding for MAP from GVR members, staff, clubs, fundraisers and local community organizations.

As you know, MAP provides financial assistance to qualifying GVR members experiencing financial hardship and who are unable to pay GVR annual dues. MAP recipients include individuals with serious health issues, disabled vets, widows and widowers, and people with limited finances.

Speaking only for myself, MAP is the primary reason I accepted a position on the GVR Foundation. I want to help those GVR members who struggle financially and those who are underserved for a variety of reasons, including illness and financial hardship.

I believe a Letter of Support from the GVR Board supporting the GVR Foundation in its mission to get MAP funding from the White Elephant will be very beneficial to all. A show of solidarity in the White Elephant application is critical to future funding for such an important GVR program.

Deadline for the Country Fair White Elephant grant is <u>September 15</u>. I would very much like to see this issue addressed at the upcoming board meeting on August 28. This partnership of both boards supporting MAP, I believe, is necessary for us to continue to help those GVR members in need.

Respectfully submitted,

Magnia Ferg

Regina Ford, Sr. Vice President

**GVR** Foundation

Taxpayer ID: 47-1457323



# **EXHIBIT**

# Board of Directors August 28, 2018

# Release Summary of Legal Opinion "Standard of Service" GVR Bylaws, Article III Section 3

## **Overview:**

In anticipation of providing funding for construction of the GVR Pickleball Center, several members and Directors inquired whether there is any limitation on the amount of funds that could be applied to the project. In response, CEO Kent Blumenthal asked GVR legal counsel for an opinion interpreting GVR Bylaws, Article III Section 3. Standard of Service in April 2018.

#### **Recommendation:**

Direct the CEO to prepare a statement based on the April 23, 2018 legal opinion defining Standard of Service as described in GVR Bylaws, Article III Section 3. Further, direct the CEO distribute the statement to GVR Board and to general GVR Membership



## Proposed GVR WORK PLAN 2018/2019

# Prepared by CEO Kent J. Blumenthal, Ph.D., CAE January 26, 2018 (Version #1)

- Version #4: revisions made per GVR Board Work Session edits, August 9, 2018 (revisions in purple)
- Version #3: revised per GVR Board suggestions, July 23, 2018 (revisions in green)
- Version #2: revised per GVR Board suggestions, May 10, 2018 (revisions in red)

#### Overview

A. Where possible, proposed activities relate to Focus Areas identified in the 5-Year Strategic Plan adopted by the Board of Directors in November 2013 (see *Strategic Plan* Focus Areas cited in **BLUE** for each initiative):

Five (5) Strategic Plan Focus Areas

**PRC** - Public Relations & Communications

**SVC** - GVR Services

**PTN** – Partnerships

**RVG** - Revenue Generation

IT/C - Information Technology & Electronic Communications

- B. <u>Assumptions of GVR Strategic Plan 2013</u>: "The Board, administration, and staff assume the following:
  - Maintenance and operation of GVR facilities for its members remains a top priority.
  - Strategic Plan initiatives will not take priority over the maintenance and capital needs for GVR facilities.
  - The Strategic Plan will be monitored regularly as part of overall GVR Management.
  - The overall Strategic Plan will be reviewed annually, allowing for minor adjustments as needed to meet changing conditions and member needs."
- For Work Plan activities, no specific dates are identified. Accomplishments will be measured through March 31, 2019 (2018-2019 Governance Year)

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#### I. GVR Governance

- 1. Strategic 2018 Comprehensive Member Survey
  - Present results of the Comprehensive Member Survey at the 2018 Annual Meeting of the Corporation
  - Post survey results on the GVR website.
  - Determine with Board the priorities and action plan to analyze the survey results and their implementation.
  - Work with Board to identify 3 to 5 areas that will add long-term value to GVR to incorporate into the new Five-Year Strategic Plan.
- Strategic Participate in development of Five-year Strategic Plan (2018 to 2023) -- (Board Affairs/tie to results of 2018 Comprehensive Member Survey).
  - Include the 3-5/year updated Capital Plan into GVR's strategic planning.
- 3. Strategic Legal Audit of GVR governing documents
  - Support the Board and Board Affairs Committee efforts to update and ensure consistency across all government documents.
- 4. Strategic Short-range Facilities Planning (3-5/year priority projects) (P&E Committee)
  - Focus on Board-endorsed project priorities working with volunteers, staff, and within funding resource limitations.
  - Work with P&E Committee and Board to revise and refine 3-5 year facilities plan based on present and anticipated future member needs
  - Conduct Member Forums specific to Board-approved priority projects at affected GVR centers.
  - Cooperate with GVR Foundation for fundraising activities related to GVR capital projects.
- Operational Procure Property for GVR Pickleball Center (P&E Committee; Pickleball Subcommittee)
  - Negotiate terms of agreement to purchase property suitable to house a GVR Pickleball Center, and conduct required site due diligence, with assistance of expert consultants, as required (e.g., architects, engineers, etc.)
  - Coordinate with Pickleball Center Design Team and P&E Committee on site design and with FA Committee on funding requirements.
  - Provide progress reports to the board, pickleball club and membership throughout the design and construction phase.
- 6. Operational GVR Member ID Authentication Initiative
  - Continue 'Membership Matters' GVR ID-authentication program to reduce fraudulent use of GVR-issued IDs.
  - Focus 'Membership Matters' GVR ID-authentication activities on GVR clubs, guest card and tenant card users, fitness centers users, and swimming pools users; employ tangible activities to achieve a reduction of fraudulent use of GVR-issued IDs within these groups.

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- Operational Work with the Nominations & Elections Committee and the Board to establish ongoing training opportunities for GVR Board members.
  - Develop orientation materials for new Board members.
  - Assist with ongoing training, when requested by the Board.
  - Keep Board and members informed on GVR facility usage, future trends, and membership issues.
    - This information can be presented through a variety of means, but the objective is to make sure GVR remains relevant now and in the future.

#### II. Marketing & Communications

Strategic Plan: PRC; SVC; IT/C; RVG

#### Proposed Activities:

- 1. Strategic Member Relations
  - Conduct "Conversations with Kent" member outreach sessions at least quarterly on a variety of important and timely topics.
  - Visit with individual members and stakeholder groups to better understand their needs:
    Report back to the board and the membership on what is learned; recommend follow-up
    actions and where feasible actions to be taken. Publish results and planned actions in
    eBlast, GVR Now! and GVR's website.
  - Publish CEO column in weekly eBlast (i.e., 'Kent's Korner').
- 2. Strategic CEO Highlights
  - As time allows, present CEO Highlights of GVR activities at regularly scheduled Board meetings.
- 3. Strategic Support further development of <u>RetireArizona.org</u> website components that support GVR's mission and GVR member activities.
- 4. Strategic Non-Dues Revenue
  - Continue to Identify and grow non-dues revenue.
- 5. Operational Increase the number of email addresses listed within the GVR Member Database; update member email addresses as they become known.
  - Update email addresses for GVR members (23,500 addresses, approx.) listed within GVR's membership database by matching email addresses provided on an opt-in basis for GVR's eBlast electronic news bulletins (12,000 addresses, approx.).

**Commented [JM1]:** Myers will work with Blumenthal to provide reword so success can be measured

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- 6. Operational Customer Service Offices at GVR Centers.
  - Provide for 'Suggestion Boxes' collect, review and respond to suggestions, post on website
    and in eBlast. Suggestions and responses will be posted on website and in eBlast.
  - Investigate feasibility of adding computer kiosks in the major centers for accessing the GVR website; provide GVR Board with results of feasibility study.
  - Investigate feasibility of putting printed copies of GVR Board and Committee minutes and other communications in major centers; provide GVR Board with results of feasibility study.

### III. Information Technology (IT)

Strategic Plan: IT/C; SVC; PRC

#### **Proposed Activities:**

- 1. Operational New CMS database platform PerfectMind™
  - Operational New CMS Database platform to pursue transfer of current GVR member database to a new, improved CMS database platform (PerfectMind™).
  - Expand online credit card transaction opportunities (e.g., for GVR class registrations; Southern Arizona Senior Games registrations, performing arts event ticket sales; member annual dues payments, etc.).
  - Upgrade aging database and relocate to new SQL server to prepare for archiving when transition is made to the new platform.
- 2. Operational Upgrade to the DSX Card Access System
  - Purge and update the aging database and relocate to new SQL server with new hardware.
- 3. Operational Upgrade electronic boards at each GVR Center with NVR (nonvolatile memory) processor to minimize downtime during monsoon seasons.
- 4. Operational GVR Website
  - Make user-friendly improvements to GVR website (<u>www.gvrec.org</u>) pertaining to Board activities (communications).
  - Create 'Board-Only' Webpage with links to Board documents.
  - Create 'Committee' Webpages with links to Committee documents.
  - Create FAQ pilot for answering member inquiries
  - Within the FAQ create a 'Pending Response' area for questions sent to the Board that need
    a response and are relevant to all the membership. Once an answer is given they would be
    moved to FAQ area.
- 5. Operational Install CCTV security cameras at strategic GVR Center and facility locations
  - Establish CCTV implementation and execution plan.
- 6. Strategic Explore feasibility of installing DSX Access Control at property entrances.

Commented [JM2]: Lambert and Blumenthal will propose language; Board will determine procedures for responding to/answering member inquiries and forwarding to staff for web posting.

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#### IV. Recreation

Strategic Plan: SVC; RVG; PRC; PTN

#### Proposed Activities:

- 1. Strategic Volunteerism
  - Develop a Corporate goal and objectives to encourage and promote GVR volunteerism.
- 2. Operational Volunteerism
  - Devise and implement a strategy to recruit and retain GVR volunteers to assist with programs and facility usage.
- 3. Operational GVR Fitness Centers
  - Conduct Member Forum on proposed Fitness Center Rules updates.
  - Post updated Fitness Center rules at all GVR Centers and online.
  - Create a process for regular fitness center user communications regarding equipment maintenance, pending purchases, etc.
- 4. Operational Cooperate with GVR Foundation to present:
  - 2019 Southern Arizona Senior Games.
  - 3<sup>rd</sup> annual "SoAZ CultureFest" (in partnership with Greater Green Valley Community Foundation)
- 5. Operational 3<sup>rd</sup> annual "Paws in the Pool"
  - Conduct "Paws in the Pool" in summer 2018 at a pool scheduled for maintenance and draining.

## /. Administration, Facilities & Recreation Management

Strategic Plan: SVC; PRC

### <u>Proposed Activities</u>:

- 1. Operational New GVR Facilities Department Site
  - Complete build-out of the former nursery property to house the GVR Facilities Department and vehicle fleet (Phase-one).
  - Transfer GVR Facilities Department staff, vehicle fleet and maintenance storage to the new site.
  - Begin construction of the Facilities Department shop area (Phase-two; FY 2018 non-Reserves Capital).
  - Once vacated, reconfigure current MSC Facilities Department space for maximum utilization by GVR recreation, accounting and membership staff.
  - Conduct Member Forums about opportunities to utilize a portion of the former nursery property and undeveloped land at Las Campanas Center for member recreation purpose(s).

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- 2. Operational Develop Facility for GVR Metal Shop Club at Former Facilities Fleet Parking Lot
  - Coordinate with P&E Committee, Fiscal Affairs Committee, and GVR Metal Shop Club to identify site and secure needed funding.
  - Design/construct site for completion in in 2018.
- 3. Operational Develop Kiln Space for GVR Glass Artists Club in Former Facilities Storage Area
  - Coordinate with P&E Committee, Fiscal Affairs Committee, and GVR Glass Fusion Club to prepare kiln site and secure needed funding.
  - Design/construct site for completion in in 2018.
- 4. Operational Explore Feasibility of Repurposing Desert Hills Center Shuffleboard Area
  - Coordinate with P&E Committee and Fiscal Affairs Committee to have WSM Architects consider repurposing the DH shuffleboard area for use as designated club space.
- 5. Operational Light All East Center Pickleball Courts; Explore Feasibility of Expanding PB Court #1 into Two Courts; Re-design Courts #2 & #3 for Improved Safety.
  - Implement lighting of all East Center pickleball courts to offset "no lighting" requirement of GVR Pickleball Center after feasibility of undertaking court expansion and safety improvements are completed
  - Involve WSM Architects in feasibility study of court expansion and safety improvements.
- 6. Operational Energy Conservation and Solar Panel Installation
  - Continue to coordinate with Solar Gain™ to negotiate contract authorized by TEP for installation of solar panels at up to approved GVR sites (11).
  - Set energy savings targets and provide quarterly reports on usage beginning 3/months following complete installation of solar panels at all approved GVR sites (11)?
  - Conduct at least one (1) Member Forum to explain solar panel installation for all sites.
     Conduct additional Member Forums at individual sites, as necessary.
- 7. Strategic Reserve Study Implementation Guidelines
  - Coordinate with Fiscal Affairs Committee to adopt Reserve Study implementation guidelines.
  - Coordinate with Investment Committee and Fiscal Affairs Committee to develop spreadsheet of reserve funding authorizations; allocations; notifications.
  - Coordinate with Fiscal Affairs Committee to write a Reserve Study Reimbursement Policy and Procedure.
- 8. Operational Reserve Study Update
  - Identify required updates to the GVR Reserve Study and submit the update in June 2018 to the Browning Reserve Group consultants for processing.
- 9. Operational Investment of Reserve Funds
  - Move three reserve funds (MR&R, Emergency and New Initiative) to managed accounts through development of a formal RFP which seeks open competition.

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- Final selection of successful bidder to be submitted for approval by the Board.
- Create a cash flow analysis that projects the requirements for operations, MR&R, Capital
  expenditures and new initiatives. CEO and CFO will work with the committee to define
  requirements.

#### 10. Operational – Employ F/T Director of Recreation Services

- Oversees all recreational and customer-service related activities, reporting to the CEO: fills former COO position and is part of internal staff reorganization.
- 11. Operational Employ F/T Accounting Manager
  - FY 2018 Board-approved position implementation.
  - Recruit and employ Accounting Manager to assist Chief Financial Officer in preparing financial reports, documentation and other accounting duties.
- 12. Operational Provide support for the board and board committees so they can function successfully. Provide assistance with meeting minutes, notifications, website updating, etc.
  - When requested by committee chairperson, provide scribe to take meeting minutes.
- 13. Operational Propose revisions to facility space reservations policy, considering needs of GVR Governance, HOA's, Clubs, GVR programming, Community Events, Special Events, and Rentals.

#### 14. Operational - Financial

- Work with Fiscal Affairs Committee to develop regular board/member level reports on financial trends, cost/benefit analyses of new programs, spending patterns.
- Work with the Fiscal Affairs Committee, Planning & Evaluation and Board to develop and implement a capital planning and reporting policy and procedure.
- Work with Fiscal Affairs Committee in Capital budget development process.
- Work with Fiscal Affairs Committee to provide Capital budget and spending reporting Actual v. Budget.
- Work with Fiscal Affairs Committee to modify Annual Budget format to include all forms of capital spending and reserves.
- Work with Fiscal Affairs Committee to address the four (4) 2018 Annual Audit "significant deficiencies".

#### VI. Community Partnerships (Strategic)

Strategic Plan: SVC; RVG; PRC; PTN

#### 1. Community Partnerships

- Continue 'Community Partner' relationship with the Green Valley Council and the Green Valley/Sahuarita Chamber of Commerce ensuring that Green Valley, Arizona, remains a vibrant, exciting, and economically strong community.
- Continue to participate as member of Economic Development Management Group with the Green Valley Council, GV/S Chamber of Commerce, and Greater Green Valley Community Foundation.

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File: 2018-2019 COMBINED GVR Work Plan - VERSION #4.docx

#### Commented [JM3]:

Board agreed that Myers and Campfield will propose new language to support Investment Committee for this section in anticipation of move to managed funds:

- Propose cash flow and maturity of investments
- •CEO & CFO will work with committee to define requirements for cash flow analysis that predicts cash requirements

- Continue to complete three-year term as volunteer grant reader for Freeport-McMoRan Foundation Community Investment Committee.
- Continue to provide GVR information and updates to the GVC Executive Committee and Assembly.
- Developing strong community partnerships is important, and when new opportunities arise, discuss CEO's involvement with Board of Directors.



# **EXHIBIT**

# Board of Directors August 28, 2018

# Obtain Legal Opinion Regarding Board Member Obligations vs. "Civil Rights" in Publicizing Personal Opinions

## **Overview:**

Recently there has been much discussion among Board members regarding whether or not they are permitted to share their personal opinions regarding GVR Board business with general GVR members and the general public. GVR's Bylaws are silent on this subject, as is the CPM with the exception of Section VI, Subsection 1.6: "Discipline itself as to attendance, speak with one voice and adhere to policy governance."

### **Recommendation:**

Direct the CEO to request from GVR's Corporate Attorney a legal opinion regarding a Board member's ability to share his or her opinion regarding GVR business in a public forum.

When the opinion has been received and shared with the BOD, direct the Board Affairs Committee to prepare a statement for inclusion in the CPM and distribution to all GVR members.



# **EXHIBIT**

# Board of Directors August 28, 2018

# **Board Responses to Member Emails**

#### **Recommendation:**

- That the CEO place the following statement adjacent to the hotlink <u>board@gvrec.org</u>: "The Board of Directors appreciates hearing member views and suggestions. If you wish to receive a response, please indicate 'Response' in the subject line of your email;"
- That the CEO change the automatic reply to member emails sent to the Board of Directors to: "Thank you for your email, which has been received by all members of the Board of Directors. If you requested a response, you will hear from the Secretary of the BOD;"
- That the Secretary of the BOD be authorized to determine where the subject of an email should be dealt with, i.e., which committee or Board meeting, and to respond to member emails that request a response; and
- That a notification of this change be published in the eBlast and GVR Now!
- Refer to Board Affairs Committee for placement in Corporate Policy Manual



# **EXHIBIT A**

# Board of Directors August 28, 2018

# **Corporate Policy Manual Update – Suspension of Privileges**

#### **Overview:**

There is no provision in GVR Bylaws that prevents a suspended member from holding office. The identified language is in effect a removal from office of a Director by the Board. Arizona Law provides that only the membership may remove a Director from office.

# **SECTION II – MEMBERSHIP** SUBSECTION 5. SUSPENSION OF PRIVILEGES

## B. Guest Policy (updated 8/29/2017)

- B. Suspended Member
  - 1. A Suspended Member is an individual, not a household. Any GVR cardholder who has been determined to have violated GVR rules and regulations or otherwise deemed as a "Suspended Member" by the GVR Board of Directors shall be restricted from use of GVR facilities. This suspension may include suspension of use from all GVR facilities, or may be select facilities, as decided on by the Board.
  - 2. A suspended member shall retain the rights to vote but not to hold office.
  - 3. The suspended member shall be responsible for all dues, fees and assessments.

#### **Recommendation:**

Approve changes to policy and incorporate into Corporate Policy Manual as indicated above.



# **EXHIBIT B**

# Board of Directors August 28, 2018

# **Corporate Policy Manual Update - Guests**

#### **Overview:**

Updates to Corporate Policy Manual

- 1. CRCF Resident added to comply with the bylaws.
- 2. Added the preposition "in" for grammatical correctness.
- 3. Added Assigned member, CRCF Resident and Life Care User for clarification.
- 6. Deleted, found in #11 below.
- 8 & 9. Added Annual & Daily Guest for clarification.
- 11. Consolidated #6 relating to tenants.
- 13. GVR bylaws provide the only penalty for violating the Rules and regulations is a suspension. The non-conforming language has the strikeout.
- 15. Deleted. It is contained in #3 above.

# SECTION II – MEMBERSHIP SUBSECTION 2. GENERAL

# B. Guest Policy (updated 8/29/2017)

- 1. Guest privileges are intended for temporary visitors of a Regular Member, Assigned Member, Tenant, CRCF Resident or Life Care User of GVR and who live outside a twenty (20) mile radius of established GVR Boundaries. In general, guest cards are provided for visitors who are staying in a GVR household with the member or who are staying in a local commercial hotel as a guest of the member.
- 2. Anyone residing in a non-GVR property within the jurisdiction of the corporation is not an eligible guest.
- 3. GVR Members, Assigned Members, CRCF Residents or Life Care Users may purchase an Annual Guest Card for a fee determined by the Board of Directors. GVR members, Assigned Members, CRCF Residents or Life Care Users may also purchase daily guest cards for an additional fee. Limit one (1) Annual Guest Card per household. The Annual Guest Card allows for an unlimited number of guests and guest visits. Daily Guest passes allow for unlimited number of guests on specific days only.
- 4. GVR Members who own more than one GVR property may purchase an Annual Guest Card only for the property in which they reside.
- 5. No more than one (1) Annual Guest Card may be purchased by an individual(s) owning GVR properties regardless of the number of properties owned.
- 6. Annual Guest Cards may not be purchased for properties which are tenant occupied. <del>Tenants may purchase Daily Guest passes for a fee determined by the Board of Directors.</del>

- 7. Annual Guest Cards are valid through the end of the calendar year (December 31). Annual Guest Card fees are not prorated.
- 8. Adult guests 18 years of age and older are required to have a valid annual guest card/daily guest pass when visiting GVR facilities. Multiple guests visiting the same facility may use the same Annual Guest Card.
- 9. Guests under the age of 18 do not require annual guest cards/daily guest passes and must be accompanied by a GVR-issued card-carrying adult.
- 10. Replacement of a lost or damaged Annual Guest Card must be obtained at a GVR Member Services office. The fee for replacement cards is determined by the Board of Directors. Lost cards will be deactivated to prevent future use of the card. Damaged cards must be returned to a GVR Member Services office before a replacement card will be issued.
- 11. For a fee determined by the Board of Directors, tenants with guests may purchase a day daily guest pass for guests over the age of 18.
- 12. Guest cards are required for all general facility use and club activities. However, guest cards are not required for ticketed GVR events where guests pay a higher ticket price than the member price.
- 13. At management's discretion, guest usage of GVR facilities may be limited to non-primetime hours. Signage will be added to all facility gates reminding individuals that each person must swipe (or 'tap' for proximity cards) a GVR-issued ID Card. In addition, members and guests who abuse GVR ID card privileges may be subject to sanctions and penalties up to and including fines and/or loss of privileges., as determined by the Board of Directors. Rules governing board authorized sanctions and penalties will be publicized to the general membership.
- 14. GVR stopped issuing Annual Guest Cards on a complimentary basis to new Single Member Households on March 1, 2016. Annual Guest cards offered on a complimentary basis to Single Member Households prior to March 1, 2016 (whereby the GVR member property remains a single member household) will continue to be issued, provided that the affected GVR Member formally requests a Single Member Annual Guest Card each year. The formal request may be made any time during a calendar year and for each subsequent calendar year. Failure to request a card during a calendar year will result in forfeiture of the Single Member Annual Guest Card privilege for the GVR member. Cards are specific to a GVR member property and are not transferable to a new owner of the property.
- 15. Life Care Privilege Life Care Users may purchase Annual Guest Cards and Daily Guest Passes following the same guidelines established for guests of any GVR Member.

### **Recommendation:**

Approve changes to policy and incorporate into Corporate Policy Manual as indicated above.



# **EXHIBIT C**

# Board of Directors August 28, 2018

# **Corporate Policy Manual Update – Dues Assessments**

#### Overview:

The term "assessments" versus "special assessments" became an issue when the attorney representing GVR in the NMCF erroneously characterized GVR as a Planned Community and the judge in his ruling made a finding that GVR was a "Planned Community" (an HOA). Under title 33 of the Arizona Revised Statutes, HOA's pay an annual "assessment" not dues. There is no distinction between an "assessment" and a "special assessment". GVR Bylaws make it clear that a special assessment would be "for any purpose".

Seven Directors changed to majority of directors in office.

## SECTION II – MEMBERSHIP

# SUBSECTION 3. ANNUAL DUES, ANNUAL DUES INSTALLMENT PAYMENT PLAN, INITIAL FEES, FEES FOR SERVICES (updated 4/19/2016)

#### A. General

All Fees, Annual Dues, Service Fees and Delinquency charges shall be established each year by the approval of a majority of Directors in office. At least seven members of the Board of Directors. The Board also has the right to approve assessments, as long as they are not special assessments for any purpose, by a vote of a minimum of seven Board members. Special assessments for any purpose shall require approval of a majority of Directors in office at least seven members of the Board of Directors, and a vote of at least a majority of the Members voting.

## **B.** Annual Dues

- 1. The Board shall establish membership dues for each fiscal year on or before December 10. In establishing annual dues, the Fiscal Affairs Committee and the Board of Directors shall use the following formula as a starting point. The sum of 50% of the CPI (W) percentage increase/decrease through September of the current year and 50% of the Social Security percentage increase/decrease for the current year. To the extent permitted by law, the Committee and Board may deviate from this formula in establishing the dues after taking into consideration all relevant factors including, but not limited to, projected operating costs, maintenance projects, and appropriate reserves. These dues are payable on or before January 1 of that same fiscal year.
- 2. Upon the initial purchase of a property in a deed-restricted subdivision, the annual dues shall be prorated as of the date of closing. When an owner of property in a subdivision which is not master deed restricted subjects his property to a GVR deed restriction, the annual dues shall be prorated as of the date the property is made subject to the voluntary deed restriction.
- 3. Annual Dues is synonymous with the terms "regular assessments" or "assessments", but not "special assessments."
- 3.4-Commercial Residential/Care Facility (CRCF) membership properties shall pay annual dues in an amount equal to the then-current annual dues multiplied by the number of units in the facility, regardless of whether or not such units are occupied

### **Recommendation:**

Approve changes to policy and incorporate into Corporate Policy Manual as indicated above.



# **EXHIBIT D**

# Board of Directors August 28, 2018

## Amendment to Board of Directors Code of Conduct

#### Overview:

The last sentence of the Board Code of Conduct indicates the Director is in "receipt" of the Board Code of Conduct. A Director is not required to agree with or adhere to the Code of Conduct.

## **Board of Directors Code of Conduct**

The Board of Directors of Green Valley Recreation (GVR) commits to itself and its members to ethical, businesslike, and lawful conduct, including proper use of authority and appropriate decorum when acting as Board members.

- 1. Directors must act in the best interests of the GVR membership as a whole and must not put the interests of themselves, individual members, GVR clubs, staff, or other individuals or entities ahead of the interests of the GVR membership.
- 2. Directors shall conduct themselves in a courteous, professional and businesslike manner at all meetings, with each other and in their interactions with GVR members and staff.
- 3. Directors must avoid a conflict of interest or the appearance of a conflict of interest with respect to any fiduciary responsibility.
  - 3.1 Directors shall not accept any gifts or personal benefits, present or future, which may compromise or give the appearance of compromising his/her fiduciary responsibility.
  - 3.2 When the Board is to decide upon an issue, about which a Director has any perceived or potential conflict of interest, including but not limited to, any personal or professional relationship with a business, group, individual or GVR club, that Director shall recuse herself or himself, without comment, from any Board discussions or votes regarding the issue.
- 4. Directors shall be properly prepared for Board/Committee meetings.
- 5. Directors shall not attempt to exercise individual authority over GVR.
  - 5.1 Directors interactions with the CEO or with staff or interactions with the public, press or other entities must recognize the lack of authority vested in individual Directors except when explicitly Board authorized.
  - 5.2 Directors shall not interfere with the duties of GVR staff or GVR contractors. Any matters or communications concerning GVR staff or contractors shall be made through the Board President who shall forward them to the CEO.
  - 5.3 Directors shall support the legitimacy and authority of Board decisions, regardless of the Director's personal position on the issue.
- 6. Directors shall respect the confidentiality of matters discussed in executive sessions of the Board and confidential communications with legal counsel. Confidential information shall not be disclosed without the authorization of the Board.

**Lacknowledge the receipt of this Board Code of Conduct:** 

I agree to adhere to this Board Code of Conduct.

#### **Recommendation:**

As indicated above, The Board Affairs Committee recommends the Board of Directors replace the last sentence of the Board Code of Conduct: "I acknowledge the receipt of the Board Code of Conduct" with "I agree to adhere to this Board Code of Conduct."



# **EXHIBIT E**

# Board of Directors August 28, 2018

# Merge and Clarify Board of Director Email Communication in the Corporate Policy Manual - Sections VI and X

### Overview:

Board Affairs Committee recommends consolidation and reorganization of portions of Sections VI and X of the Corporate Policy Manual as indicated below:

## SECTION VI – BOARD/BOARD COMMITTEES

SUBSECTION 1. POWERS, DUTIES, AND RESPONSIBILITIES OF THE BOARD OF DIRECTORS C. Board Of Directors Email Policy

GVR shall maintain a password-protected generic email account ("GVR Director Email Address") which shall serve as the sole means of email communication between members and GVR Directors relating to GVR business and/or operations. The GVR Director Email Address shall be posted on the GVR website and may be published in GVR publications and Members will be directed to communicate to Directors via the GVR Director Email Address.

Directors shall be assigned an email address by GVR which they shall use for all email communications relating to GVR business and/or operations between each other and/or GVR staff.

It is the policy of GVR that all email communications concerning GVR governance and other corporate matters be managed through a central server. To facilitate this policy GVR shall provide each member of the Board of Directors with an official GVR email address which is to be used for all email communications relating to GVR business and/or operations between Directors and/or GVR staff, and email communications between GVR members and Directors.

If a Director receives an email on their personal email from a GVR member concerning GVR matters and if a response is appropriate, the Director shall forward the incoming message to their official GVR email address and then send a response from that official GVR email address.

In email communications with members, Directors shall be mindful of their duty to support the legitimacy and authority of Board decisions.

GVR shall also maintain a password-protected generic email account (general inquires) which shall serve as the means of email communications between members and the

Board collectively and/or the CEO for matters relating to GVR business and/or operations. The Directors' official email addresses and the GVR general inquiries email address shall be posted on the GVR website and may be published in GVR publications.

It is the policy of the GVR Board of Directors that individual Board members shall not use email to discuss, debate, or make policy or operational practice statements related to GVR whether in response to a member's comments or for any other purpose except as may be specifically authorized by the Board. This policy does not apply to GVR Board committees or subcommittees.

The Board specifically authorizes that individual Board members may use email communication to discuss, inform or debate issues and policy or operational practices at the committee or subcommittee level prior to a vote by the Board of Directors, unless dealing with personnel or legal matters.

Other than voting on an action without a meeting (ARS 10-3821) it is the policy of the GVR Board of Directors that individual Board members shall not use email to make policy or vote on any matter related to GVR.

#### D. GVR email Administrator

The CEO or CEO designee shall serve as GVR Email Administrator and shall have the following responsibilities with respect to email sent to the GVR Director Email Address:

- 1. Responding to member emails requesting general information or forwarding same to the appropriate GVR administrative staff member;
- 2. Acknowledging receipt of all other member emails and forwarding same to the GVR Board President for review and response; and
- 3. Archiving email messages.

### E. Prohibited Email Communications

The following email communications are strictly prohibited:

- 1. Messages containing offensive language, including, but not limited to, defamatory, racist or obscene remarks;
- 2. Messages intended to or that would cause a reasonable person to be alarmed, annoyed or harassed;
- 3. Messages containing an attachment that is from someone other than the member sending the email;
- 4. Any attempt to disguise the sender's identity or an email with an anonymous sender;
- 5. Potentially damaging messages including, but not limited to mass or commercial messages, spam, and messages containing viruses; and
- 6. Messages concerning GVR business and/or operations addressed to a GVR Director's personal email account.

## SECTION X- MISCELLANEOUS

#### SUBSECTION 1. COMMUNICATIONS POLICY

- B. Member Communications
- 5. Email Communications with Members

### e. GVR Board of Directors Email Policy (upd. 10/25/2016)

To facilitate communications among GVR Board Directors, GVR's Board approved "Email Policy" provides each member of the Board of Directors with an official GVR email address, which is to be used solely for governance-related communications between Board members and GVR staff only.

A generic email address for members to communicate electronically with the Board of Directors (board@gvrec.org) is posted on the GVR website and published in each GVR Now! Newsletter. Emails addressed to the Board shall be reviewed by the CEO and the designated GVR Email Administrator who shall archive all such email messages, forward them to the Board President, and copy other Directors. Any director who receives a communication in a personal non-GVR email account that concerns GVR business and/or Board matters shall forward same to the CEO for review and if appropriate, archiving by the GVR Email Administrator.

It is the policy of the GVR Board of Directors that individual Board members shall not use email to discuss, debate, or make policy or operational practice statements related to GVR whether in response to a member's comments or for any other purpose except as may be specifically authorized by the Board.

Note: At the request of GVR's legal counsel, the Prohibited Email Communications portion of the policy was not changed:

## SECTION X-MISCELLANEOUS

SUBSECTION 1. COMMUNICATIONS POLICY

- B. Member Communications
- 6. Prohibited Email Communications

The following email communications by GVR's Directors, members, employees, and volunteers are strictly prohibited:

- a. Messages containing offensive language, including, but not limited to, defamatory, racist or obscene remarks
- b. Messages intended to or that would cause a reasonable person to be alarmed, annoyed or harassed
- c. Messages containing an attachment that is from someone other than the member sending the email
- d. Any attempt to disguise the sender's identity or an email with an anonymous sender

- e. Potentially damaging messages, including but not limited to, mass or commercial messages, spam, and messages containing viruses
- f. Messages concerning GVR business and/or operations addressed from a GVR Director's personal email account
- g. Personal emails using a GVR email account

## **Recommendation:**

Approve changes to policy and incorporate into Corporate Policy Manual as indicated above.